

The *Northwestern Druggist* comments that as great as was the Drug Show it in no way eclipsed the Iowa Convention proper. The business sessions, arranged by **President Gillespie** and **Secretary Slocum**, were all largely attended and full of interest.

Governor Hammill has re-appointed **George Judisch** of Ames as a member of the Iowa State Board of Pharmacy.

**Samuel L. Antonow**, Chicago, **E. J. Knowles** of Minneapolis and **E. C. Brokmeyer**, were among the speakers of the Iowa Convention.

South Dakota State Pharmaceutical Association has listed **Dr. James H. Beal** as one of the speakers of its convention during the week of August 14th.

A monument has been erected to the memory of **Isam M. Light** for twenty years Secretary of the Chicago Retail Druggists' Association. Mr. Light died in 1925.

**J. A. Riedel**, Secretary of the Montana State Board of Pharmacy, has sold his store at Boulder but will continue to carry on his work for the ASSOCIATION.

**W. Bruce Philip**, Secretary of the Retail Druggists' Association of San Francisco and the Clameda County Pharmaceutical Association, is recovering after having been away from his office for a time on account of illness.

**Edward V. Sheeley**, well and favorably known as an Association worker has been appointed Acting Postmaster of Memphis, Tenn.

**Dean W. F. Sudro** was a visitor at the great Northwest Drug Show at Des Moines during the convention of the Iowa Pharmaceutical Association.

**President-Elect David F. Jones** attended the meeting and participated in the discussions of the Minnesota Pharmaceutical Association and as delegate of the A. Ph. A.

**Secretary J. W. Slocum** of Iowa was a visitor at the Minnesota State Pharmaceutical Association meeting.

**Quintus Hoch**, Philadelphia, was host at a dinner in his home tendered in honor of **John M. Woodside**, recently a member of the Pennsylvania State Board of Pharmacy.

**P. Henry Utech**, Meadville, Pa., has donated a number of volumes of Merck's Report and of the Druggists Circular to the Library of the A. Ph. A. As stated elsewhere, **Dr. James H. Beal** has given his library to the ASSOCIATION. It is pleasing to note that the interest in the Library and in the Museum to be established is growing.

*The Havana Evening Telegram* (Cuba), of March 13th states that **Armand Company**, of Des Moines, contemplate the establishment of a factory in Havana.

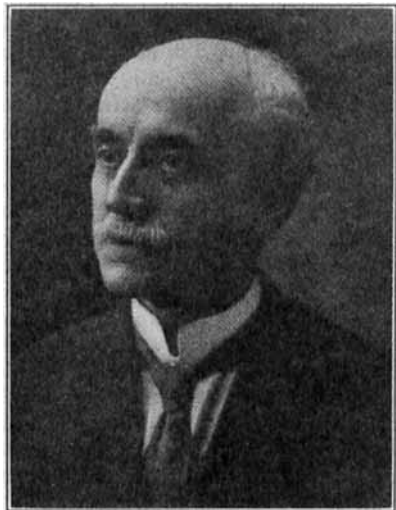
## OBITUARY.

### EDWARD AUGUSTUS SAYRE.

Edward A. Sayre, member of the AMERICAN PHARMACEUTICAL ASSOCIATION since 1877, died March 18th, at the age of seventy-nine years. A sketch will be found on page 77 in the JOURNAL A. Ph. A. for February 1926.

As a youth, soon after the outbreak of the war between the states, Edward found employment in a Government hospital in the city of his birth, Newark; later, he engaged with Field & Gassin and then with I. W. Osburn & Co., of Newark. After business associations with **William Hegeman**, Seabury Pharmacal Laboratories, and on his own account, in New York City, he returned to his home and bought the store wherein he had been engaged about 30 years prior, that of **Israel W. Osborne** and **Ransford W. Vandervoort**.

The deceased was a charter member of the New Jersey Pharmaceutical Association, its President in 1897 and 1919; also, a charter



EDWARD A. SAYRE.

member of Kings County Pharmaceutical Society, its Secretary in 1879, its President in

1881; a member of its committee on the unofficial formulary which began the work of the New York and Brooklyn Formulary, the predecessor of the National Formulary. His passing leaves only one surviving charter member of the Kings County Society. He was also one of the organizers of Brooklyn College of Pharmacy, of the National Association of Retail Druggists, of New York State Pharmaceutical Association, a life member of New York College of Pharmacy.

Mr. Sayre's participation in developing organizations reflects the man—deeply interested in whatever aided pharmacy, he was genial and considerate of his co-workers. Mrs. Sayre survives her husband, who is mourned by a large circle of friends. The sympathy of the members is expressed to the bereaved.

#### JOHN C. FALK.

With the passing of Dr. John C. Falk on March third, at the age of 65 years, there was closed a career of well over forty years devoted to the interests of pharmacy as well as medicine. Although his life for thirty-eight years was replete with the duties and responsibilities of a practicing physician, he like all truly great men, was never too busy to further the welfare of his allied interests, such as pharmaceutical and medical education, in which he took an active, constructive part.

Doctor Falk was born in St. Genevieve, Mo., and began the practice of pharmacy in that city. He graduated from the Philadelphia College of Pharmacy in 1884, a gold medalist. In 1890, he graduated from the St. Louis Medical College, later, taking post-graduate courses in the old Missouri Medical College. From 1891 to 1894 he was instructor in *Materia Medica* in the St. Louis Medical College. In 1895 he assumed the professorship of Therapeutics at this school, which he carried on until 1900, when the demands of his medical practice required all of his attention. He nevertheless took an active part on the board of the St. Louis College of Pharmacy, of which Institution he was elected President in 1912. In addition to these positions he was President of the Medical Society of the City Hospital Alumni, and a member of the American Medical Association, Missouri Medical Association, AMERICAN PHARMACEUTICAL ASSOCIATION, and Missouri State Pharmaceutical Association.

In 1893 he married Rosa M. Plens, daughter of Theodore A. Plens, who died in May 1904. His second marriage was to Ida Curtman,

daughter of Prof. Charles M. Curtman, widely known chemist, pharmaceutical and medical educator.

Dr. Falk is survived by Mrs. Ida Curtman Falk and three children: Mrs. Joseph A. Donohue of New York, Mrs. Edward F. Healey of South Bend, and Dr. O. P. J. Falk of St. Louis.

Doctor Falk leaves behind him a record and a memory truly inspirational to all who knew him, and felt his lofty influence. Inherently unselfish by nature, whole-heartedly charitable by principle, uncompromisingly true and sterling, he stands out as chivalrous, generous and true.

**William O. Kuebler**, President of the Roeber & Kuebler Co., wholesale druggists of Newark, N. J., died April 2nd, aged sixty-eight years. Mr. Kuebler was engaged in the retail business during the early years of his business life and later established the wholesale drug company of which he was the President. He was the founder of New Jersey College of Pharmacy and the following resolutions were passed on April 4th by the college which is now a part of Rutgers University.

"William O. Kuebler was the founder and builder of the New Jersey College of Pharmacy. It is not often that a man is permitted to establish an educational institution, to watch over its growth during his entire active life, and to see it become part of a state university system. He worked purely from a patriotic motive, to advance pharmaceutical education in New Jersey and to afford opportunities of education to deserving youth."

**George W. McDuff**, aged 54, for more than twenty-five years Secretary of the Louisiana Pharmaceutical Association, died February 24th, following an illness of a year or more. For more than thirty-five years he was in the retail drug business, and for fifteen years was drug inspector at New Orleans. He was for many years Secretary of the State Board of Pharmacy and during the administration of Mayor Andrew McShane, was Secretary of the Board of Police Commissioners. He was highly regarded by the members of the drug trade and will be remembered for his untiring services at the New Orleans A. Ph. A. meeting.

Resolutions were adopted by the Louisiana State Board of Pharmacy expressing the high estimate of the services of the deceased and the regard in which he was held by his co-workers. Copies of these resolutions were presented to the widow and son; to the Louisiana State Phar-

maceutical Association; to Arthur B. Parker and to Adam Wirth, life-long friends; to the National Association Boards of Pharmacy, to the A. Ph. A. and the membership of the Louisiana State Board of Pharmacy.

Robert A. Wetterstroem, nephew of Theodore D. Wetterstroem, Secretary of the Ohio State Pharmaceutical Association, died at the Bethesda Hospital, Cincinnati, following a surgical operation. The deceased was a pharmacist and member of a family of

pharmacists. Sympathy is expressed to the bereaved.

Charles Widdrington Tinling, President of the National Drug and Chemical Company of Canada and Vice-President of Palmer's, Ltd., died while on a cruise of the Mediterranean, aged 64 years. Mr. Tinling was not a member of the ASSOCIATION but his close friendship with the late Sir William S. Glyn-Jones brought him in touch with its activities during the Philadelphia meeting.

## SOCIETIES AND COLLEGES.

### DRUGGISTS' RESEARCH BUREAU.

Prof. Paul C. Olsen, member of the Directing Committee of Druggists' Research Bureau, has made a report on a preliminary study of toilet goods stock simplification in two hundred and fifty-two drug stores, in Philadelphia and New York State. This is published in Bulletin No. 3. Bulletin No. 4 has just been issued by Secretary Newcomb and it contains a complete list of members up to April 1st and represents a membership of about 25,000.

Chairman A. Kiefer Mayer has recently completed the preparation of sixty charts and photographs illustrating the work of the Druggists' Research Bureau, especially as it relates to stock simplification. These charts and photographs have been reproduced as a film-slide. The film-slides may be bought at the Bureau from the Druggists' Research Bureau. It is of interest at Association meetings for reasons indicated.

One of the objects of stock simplification study is to acquaint the druggists with slow-sellers so that they will not overbuy and keep the investment in these items at a minimum so that the profits will not be absorbed by over-stock. Another purpose is to acquaint owners of stores with fast-selling items, so that stock may be kept on hand with the lowest possible sales' loss.

Salesmen of wholesale drug houses are supplied with stock simplification census blanks and proprietors are urged by the Bureau to take the subject up with salesmen who will be glad to give assistance in analyzing the stock.

### AMERICAN DRUG MANUFACTURERS' ASSOCIATION ANNUAL MEETING.

The American Drug Manufacturers' Association will meet at Hotel Biltmore, New York City, April 30th to May 3rd. The Scientific

Section will open on the morning of April 30th; the afternoon will be given over to pharmaceutical matters and crude drug discussions. The biological subjects will be considered on the morning of May 1st, and the first general session will be held during the afternoon of the same day.

The program arranged by W. W. Sykes, Chairman of the Committee on Sales Problems comprises four principal topics: "Territorial Operation" is the subject of J. K. Lilly and the discussion will be led by Dr. F. M. Kirby. Turner F. Currens will give a report on "Drug Trade Advertising." The discussion will be led by R. D. Keim. "Views on Professional Advertising" will be presented by O. J. Neiderhofer, and "Success Factors in Medical Advertising," by Harry C. Phibbs of Chicago.

### AMERICAN CHEMICAL SOCIETY MEETS IN ST. LOUIS DURING WEEK OF APRIL, 16TH.

The American Chemical Society will convene in St. Louis, April 16th. A symposium of atomic structure valence will be a feature of the meeting, the purpose of which is to acquaint physicists and chemists with each other's points of view.

Dr. Wm. J. Mayo will speak on the advances of learning and medicine through biochemistry. The Division of Chemical Education will be presided over by Prof. B. S. Hopkins, and the Division of Chemistry of Medicinal Products by Chairman A. W. Dox. Meetings of the latter Division are scheduled to begin Tuesday morning.

### ANNUAL MEETING OF AMERICAN CONFERENCE ON HOSPITAL SERVICE.

Dr. A. C. Bachmeyer, President of the American Conference on Hospital Service, presided at the annual meeting of its delegates held February 7, 1928.